

# aikyma.ai

Less Data Entry. Fewer Errors. More Growth.

Your team spends hours keying in orders, maintaining product data manually, and fixing errors – day after day. aikyma.ai takes over this work: our **AI process agents** process orders and product data automatically, validate them against your ERP, and continuously learn from corrections. So your team can focus on what truly matters.

**80–95 %**

Automation rate order processing

**~30 %**

Productivity gain category management

**>50 %**

Back-office relief order processing

## Does This Sound Familiar?

- **Orders via email, PDF, Word, CSV or Excel** – each in a different format, manually transferred into the ERP
- **Errors in articles, prices, quantities, and addresses** – only caught when it's too late
- **Stress peaks in back-office operations** – mornings, month-end, peak season
- **Product data captured and maintained manually** – time-consuming, error-prone, hard to keep consistent
- **Skilled staff unavailable for value-adding work** because they're busy with data entry

## What aikyma.ai Does for You

### Order Processing

Our Order Agent extracts order information from emails, PDFs, Word, and Excel files, validates it against your master data, and creates structured order proposals in your ERP – **automatically, in seconds instead of minutes.**

- 80–95% of standard orders processed fully automatically
- Fewer errors in articles, prices, quantities, and delivery addresses
- Your team only reviews and confirms exceptions

### Product Data Automation

Our Product Agent captures, enriches, and validates product data using AI – for higher consistency, fewer content errors, and better SEO quality.

- ~30% productivity gain in category management
- Centralized control of quality parameters
- Less rework, higher data quality

### Additional Processes

The same principle applies to further operational processes – without new base integration:

- Order modifications and complaints
- Quote and price verification

- Supplier ordering and replenishment
- Invoice and billing-related processes

## How It Works

aikyma.ai is not a generic AI that occasionally hallucinates. Our process agents are purpose-built for commerce and combine generative AI with systematic checks – for results you can trust.

- **Understands your documents:** emails, PDFs, Excel – regardless of how your customers order
- **Validates against your ERP:** article numbers, prices, customer data – automatically verified
- **Learns continuously:** your team's corrections flow directly back into the system
- **Stays transparent:** every AI decision is traceable and auditable

## Real Results from Our Customers

<b>EMS supplier</b>	Standard orders tied up ~50% of a 3-person EMS ordering team. Additional effort of over 100 working days/year in other areas. Now automated.
<b>Healthcare distributor</b>	Savings of ~0.5 FTE per month on standard orders alone
<b>Category management</b>	~3 days per week per category team saved in product data maintenance. 4 teams, >2 FTE in total savings.

## The Path to Automation

- **1. Analysis (1–2 weeks):** Joint assessment of your processes, data quality, and ERP environment
- **2. Integration (2–4 weeks):** ERP connection, process agent configuration, data pipeline setup
- **3. Pilot phase (2–4 weeks):** Parallel processing – your team controls, the AI learns
- **4. Production:** Automated processing with continuous learning and monitoring

Typical time-to-value: **4–8 weeks** from analysis to productive use.

## Pricing & Model

<b>One-time integration</b>	CHF 5–20K (depending on complexity and system environment)
<b>Ongoing usage</b>	CHF 0.50–2.00 per processed transaction
<b>Volume</b>	Economically viable from approx. 500 transactions/month
<b>Scaling</b>	Additional processes can be added anytime without new base integration

You pay per processed transaction – the value scales with your business. No subscription for unused licenses.

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## Our Customers

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medidor.ch	Healthcare distribution
jauch.com	EMS & electronics manufacturing
apfelkiste.ch	E-commerce / consumer electronics

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## Why aikyma.ai?

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- **Built for commerce** – not generic AI, but specialized process agents for your reality
- **Auditable** – every decision traceable, critical for business processes
- **Fast to value** – 4–8 weeks to measurable results
- **Expandable** – one entry process, many further automation opportunities
- **Production-proven** – not an experiment, but live with commerce companies in the DACH region

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## Who's Behind It

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The founding team combines many years of experience in e-commerce, digital transformation, and building cloud-based infrastructure solutions.

- **Marcel Rassinger** – Founder, Business Development & CTO. Former CIO of one of the largest Swiss e-commerce companies (CHF 1.2B revenue, 1,300 employees)
- **Alexander Büch** – Founder, Board Member, Business Development. Formerly founder, Board Member and CTO of E2E. The company was sold to SCHEER, Germany. Investor & Managing Partner of Medical Insights, which is currently in sales negotiations with a private investor group.
- **Constantin Blum** – Business Development

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